

Seasonal School on Advanced Analog and Mixed-Signal (AMS)

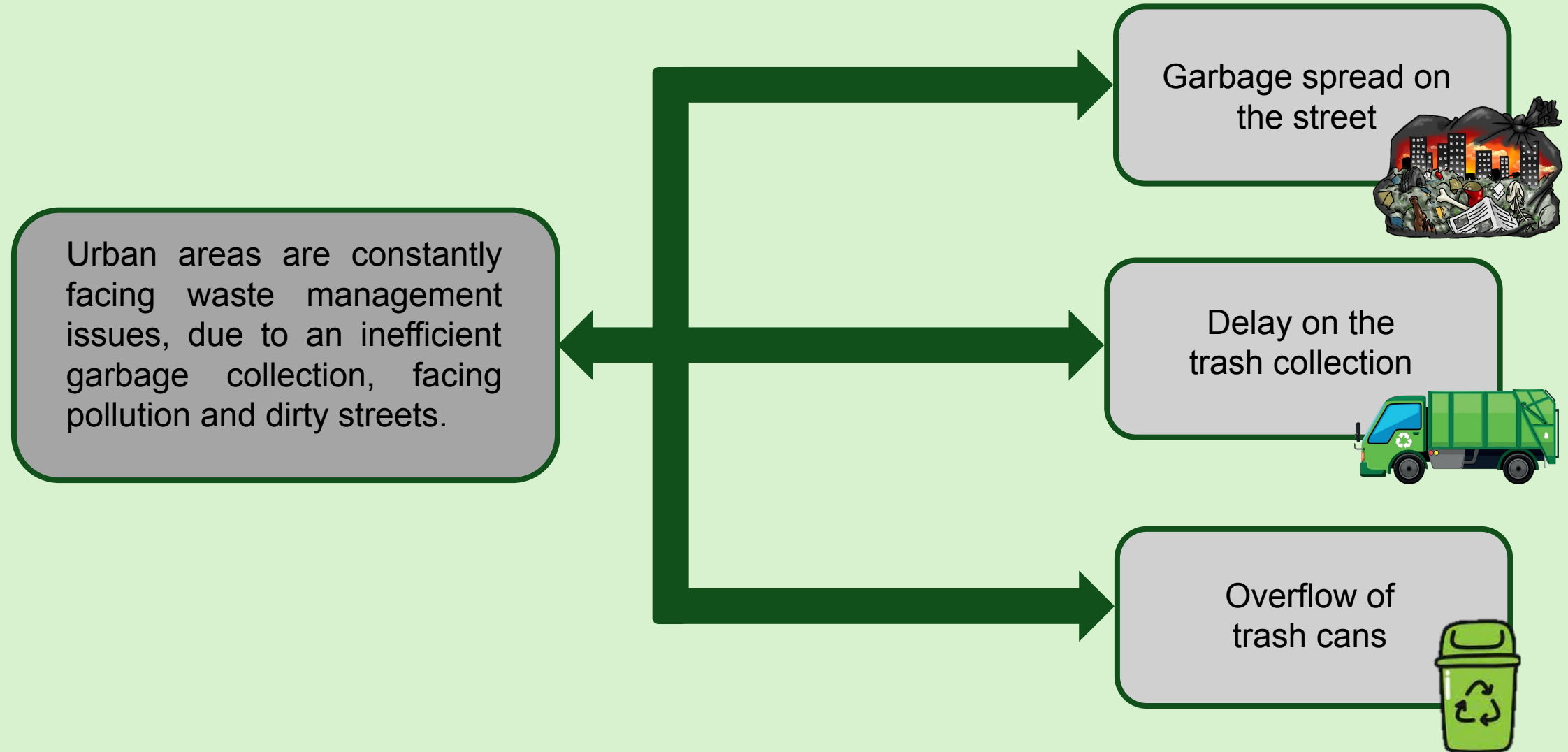


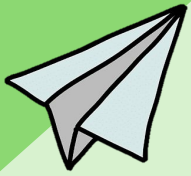
Diogo Lopes
Rodrigo Gomes
Rodrigo Brito

Entrepreneurship
2025



What's the problem that we want to solve?





Who are the stakeholders?



Governments and city
mayors

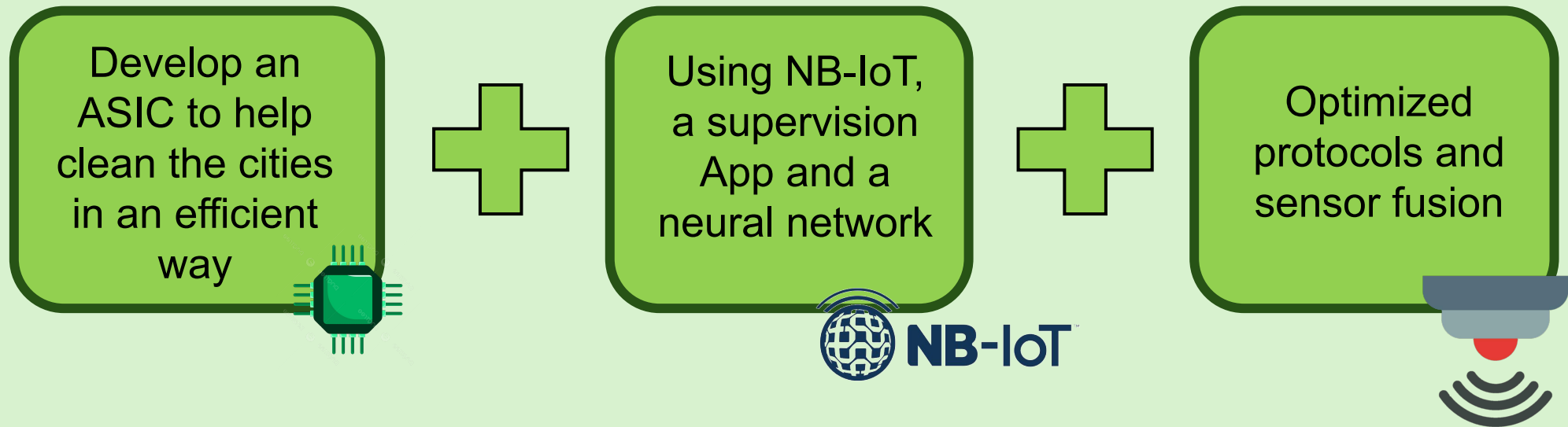


Garbage collection
companies



Our main proposal

“Turning waste into data, turning data into action” - CLASIC



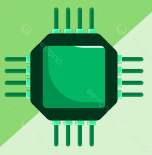


Who's in this journey with us?

enevo

((SENSONEO))





We are here to be different !!!



Features



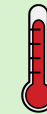
Low Power
Consumption

5⁺

Years of work
without
maintenance



Sensor Fusion



Temperature



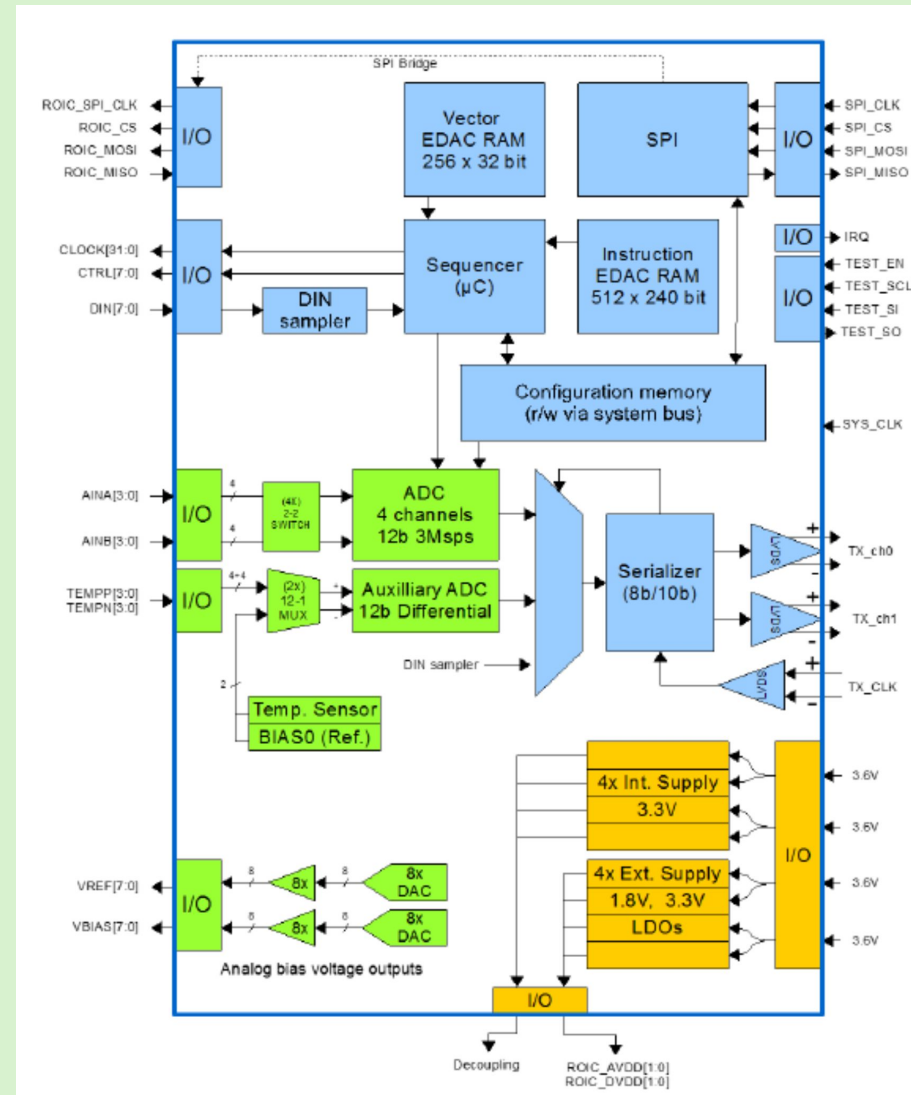
Distance



Weight



Humidity



Why it is possible to do it?



Studies proves the idea and the system we propose



There is a huge market cap



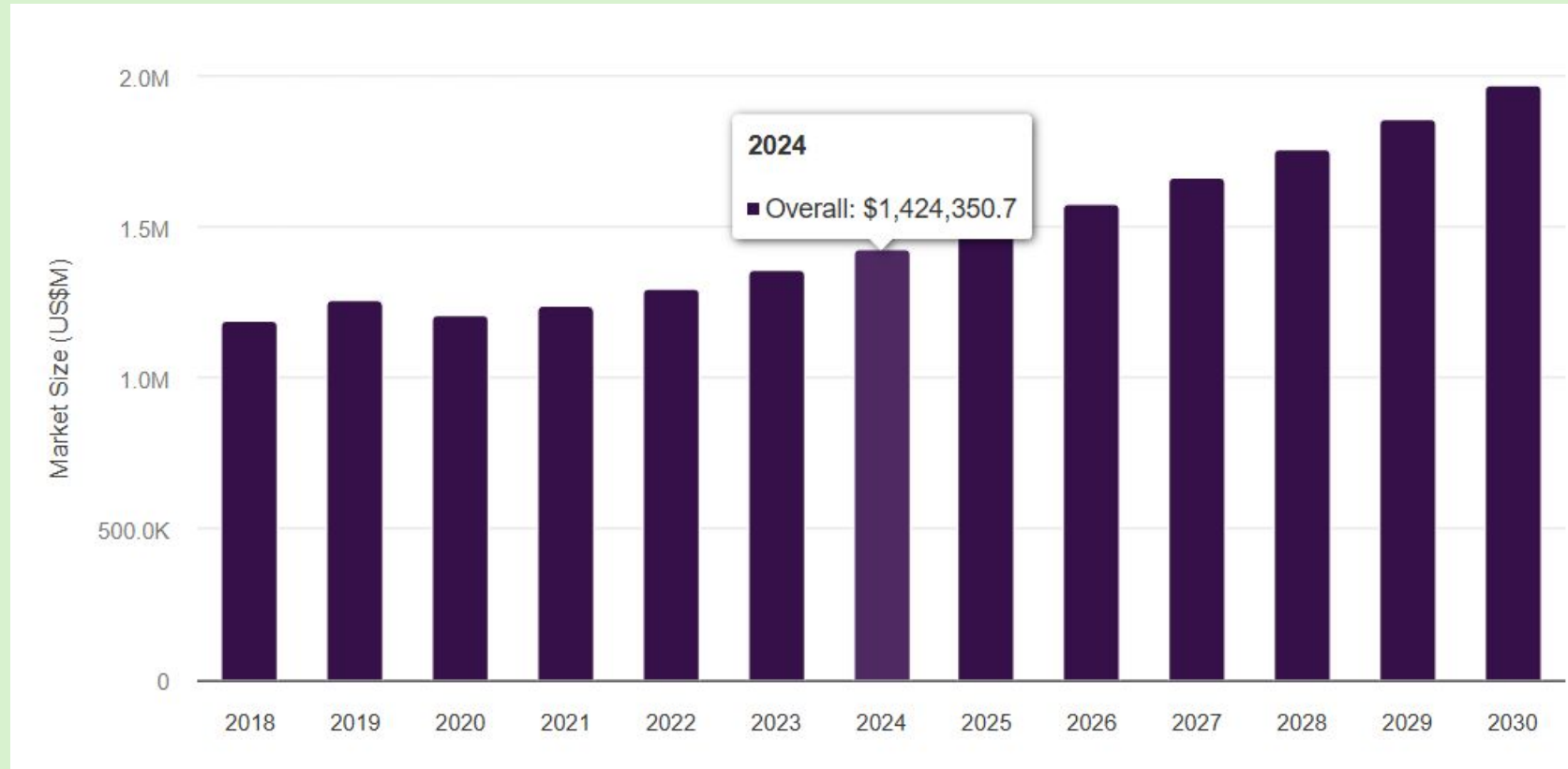
Having a clean city is a goal for everyone



There are already initiatives implemented and approved by the EU



Global waste management market, 2018-2030 (US\$M)



Waste Management Market Size & Outlook, 2030



How we plan to make money?



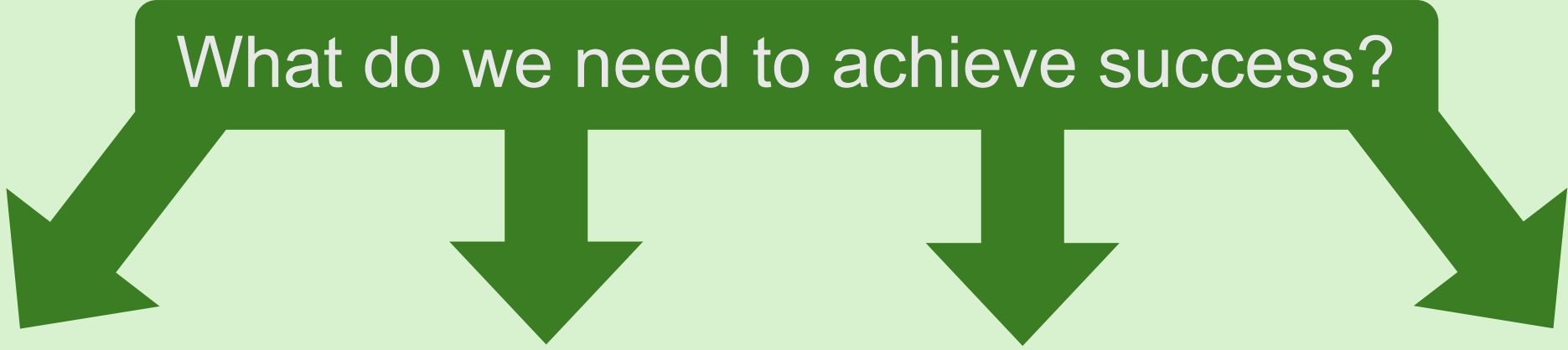
Free System Implementation
and APP



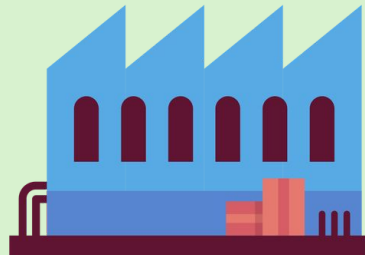
Annual Based Subscription
(per ASIC)



What do we need to achieve success?



"It's all about people"



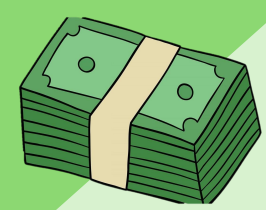
Production



Software

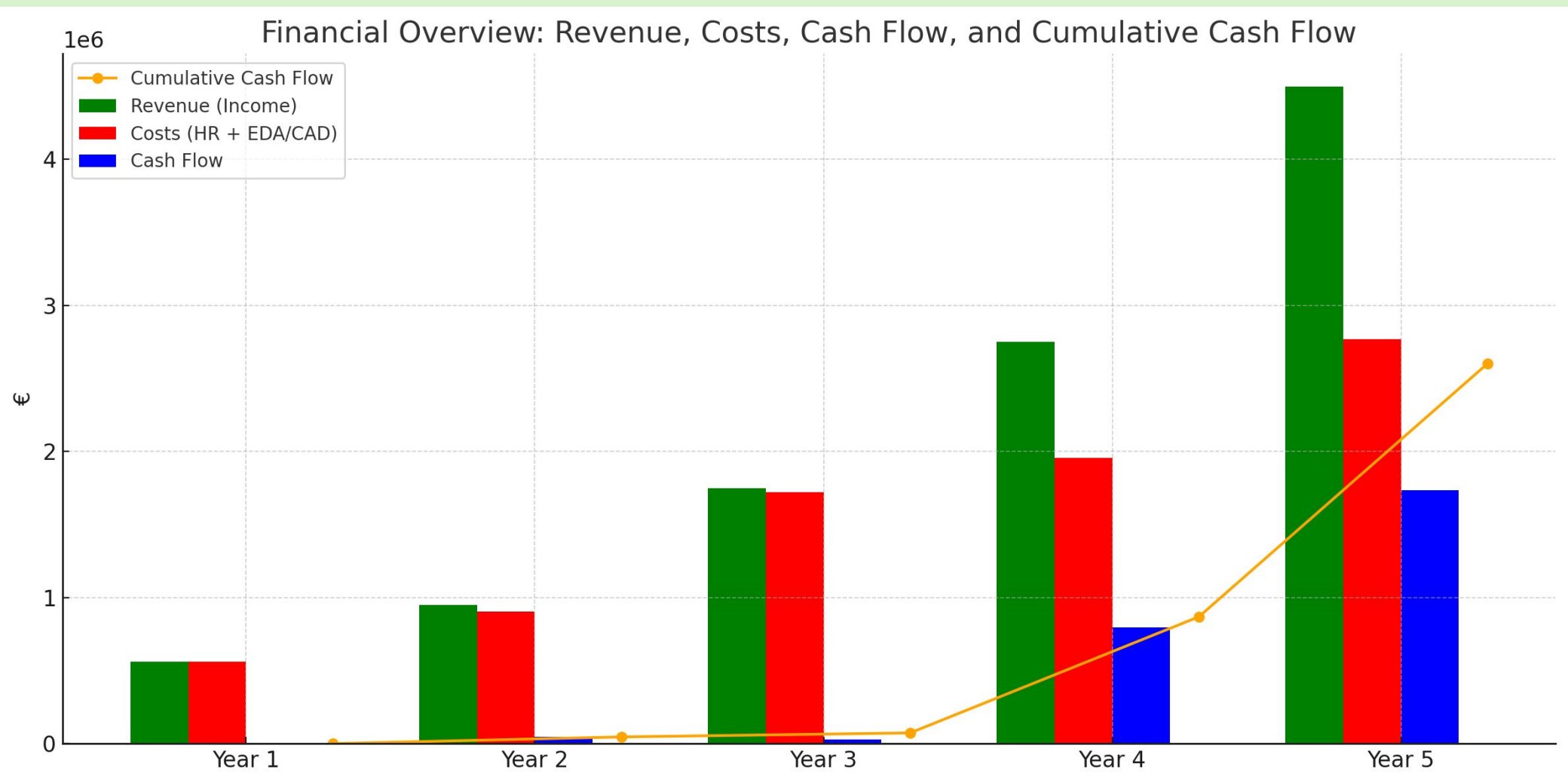
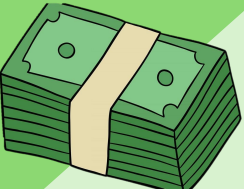


Investment

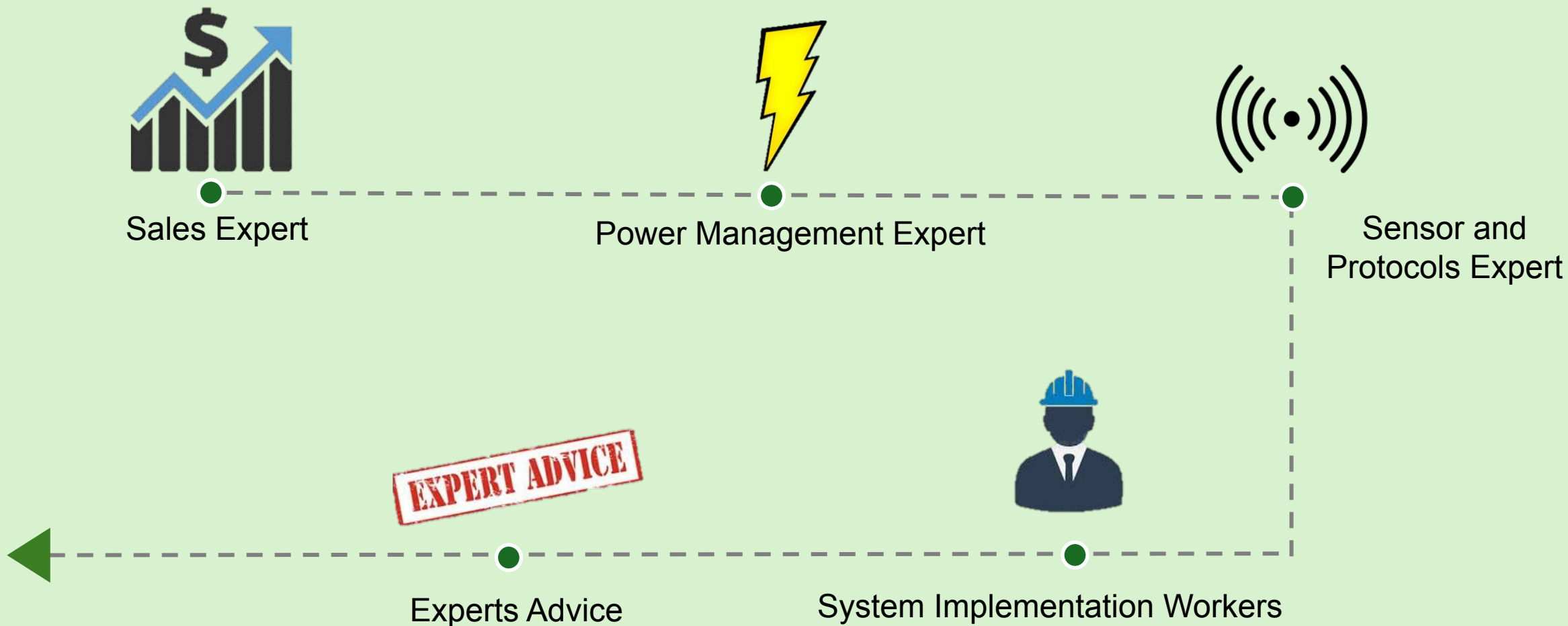


Where we hope to be in the next 5 years?

	Year 1	Year 2	Year 3	Year 4	Year 5
HR	230 000 €	270 000 €	640 000 €	760 000 €	1 060 000 €
EDA/CAD	330 854 €	634 070 €	1 082 658 €	1 194 788 €	1 706 509 €
SALES	0 €	750 000 €	1 750 000 €	2 750 000 €	4 500 000 €
INCOME	561 000 €	950 000 €	1 750 000 €	2 750 000 €	4 500 000 €
VENTURE CAPITAL	461 000 €	200 000 €	0 €	0 €	0 €
PROFIT GROSS MARGIN	145.5 €	45 930 €	98 027.5 €	865 898 €	1 804 176.5 €
COMPANY VALUATION	1 000 000 €	5 500 000 €	14 500 000 €	25 900 000 €	39 925 000 €



CLASIC team





Thank You